

Thinking Types Need Feeling Types to:

Persuade

Conciliate

Forecast how others will feel

Arouse enthusiasm

Teach

Sell ideas



Intuitive Types Need Sensing Types to:

Bring up pertinent facts

Apply experience to problems

Read the fine print in the contract

Notice what needs to be done now

Have patience

Keep track of details

Be realistic

Celebrate successes of the present



Sensing Types Need Intuitive Types to:

Bring up new possibilities

Supply ingenuity on problems

Read signs of coming change

Prepare for the future

Have enthusiasm

Watch for new essentials

Tackle difficulties with zest

Show the joys of the future



Feeling Types Need Thinking Types to:

Analyze

Organize

Find flaws in advance

Reform what needs reforming

Maintain consistency

Weigh the evidence

Stand firm against opposition

